

## **WEST VIRGINIA LEGISLATURE**

**SECOND REGULAR SESSION, 2008** 

# ENROLLED

House Bill No. 4557

(By Delegates Ashley, Azinger, Hamilton, Hartman, Kominar and Michael)

Passed March 8, 2008

In Effect Ninety Days from Passage

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H. B. 4557



(BY DELEGATES ASHLEY, AZINGER, HAMILTON, HARTMAN, KOMINAR AND MICHAEL)

[Passed March 8, 2008; in effect ninety days from passage.]

AN ACT to amend and reenact §33-12-8 of the Code of West Virginia, 1931, as amended, relating to continuing education for individual insurance producers; allowing continuing education credit for active annual membership in professional organizations or associations; and providing for carry-over of hours of continuing education into the following biennial reporting period.

Be it enacted by the Legislature of West Virginia:

That §33-12-8 of the Code of West Virginia, 1931, as amended, be amended and reenacted to read as follows:

#### ARTICLE 12. INSURANCE PRODUCERS AND SOLICITORS.

### §33-12-8. Continuing education required.

- 1 The purpose of this provision is to provide continuing
- 2 education under guidelines set up under the Insurance
- 3 Commissioner's office, with the guidelines to be set up under
- 4 the Board of Insurance Agent Education.

- 5 (a) This section applies to individual insurance producers 6 licensed to engage in the sale of the following types of 7 insurance:
- 8 (1) *Life.* -- Life insurance coverage on human lives, 9 including benefits of endowment and annuities, and may 10 include benefits in the event of death or dismemberment by accident and benefits for disability income;
- 12 (2) Accident and health or sickness. -- Insurance 13 coverage for sickness, bodily injury or accidental death and 14 may include benefits for disability income;
- 15 (3) *Property.* -- Property insurance coverage for the direct or consequential loss or damage to property of every kind;
- 17 (4) Casualty. -- Insurance coverage against legal liability, 18 including that for death, injury or disability or damage to real 19 or personal property;
- 20 (5) Variable life and variable annuity products. --21 Insurance coverage provided under variable life insurance 22 contracts and variable annuities;
- 23 (6) *Personal lines.* -- Property and casualty insurance 24 coverage sold to individuals and families for primarily 25 noncommercial purposes; and
- (7) Any other line of insurance permitted under state lawsor regulations.
- 28 (b) This section does not apply to:
- 29 (1) Individual insurance producers holding limited line 30 credit insurance licenses for any kind or kinds of insurance 31 offered in connection with loans or other credit transactions

- 32 or insurance for which an examination is not required by the
- 33 commissioner, nor does it apply to any limited or restricted
- 34 license as the commissioner may exempt; and

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- 35 (2) Individual insurance producers selling credit life or credit accident and health insurance.
  - (c) (1) The Board of Insurance Agent Education as established by section seven of this article shall develop a program of continuing insurance education and submit the proposal for the approval of the commissioner on or before the thirty-first day of December of each year. No program may be approved by the commissioner that includes a requirement that any individual insurance producer complete more than twenty-four hours of continuing insurance education biennially. No program may be approved by the commissioner that includes a requirement that any of the following individual insurance producers complete more than six hours of continuing insurance education biennially:
  - (A) Individual insurance producers who sell only preneed burial insurance contracts; and
    - (B) Individual insurance producers who engage solely in telemarketing insurance products by a scripted presentation which scripted presentation has been filed with and approved by the commissioner.
- 55 (C) The biennium mandatory continuing insurance 56 education provisions of this section become effective on the 57 reporting period beginning the first day of July, two thousand 58 six.
- 59 (2) The commissioner and the board, under standards 60 established by the board, may approve any course or program 61 of instruction developed or sponsored by an authorized

- 62 insurer, accredited college or university, agents' association,
- 63 insurance trade association or independent program of
- 64 instruction that presents the criteria and the number of hours
- 65 that the board and commissioner determine appropriate for
- 66 the purpose of this section.
- (d) Individual insurance producers licensed to sell insurance and who are not otherwise exempt shall satisfactorily complete the courses or programs of instructions the commissioner may prescribe.
  - (e) Every individual insurance producer subject to the continuing education requirements shall furnish, at intervals and on forms as may be prescribed by the commissioner, written certification listing the courses, programs or seminars of instruction successfully completed by the person. The certification shall be executed by, or on behalf of, the organization sponsoring the courses, programs or seminars of instruction.
  - (f) Subject to the approval by the commissioner, the active annual membership by an individual insurance producer in an organization or association recognized and approved by the commissioner as a state, regional or national professional insurance organization or association may be approved by the commissioner for up to two hours of continuing insurance education: Provided, That not more than two hours of continuing insurance education may be awarded to an individual insurance producer for membership in a professional insurance organization during a biennnial reporting period. Credit for continuing insurance education pursuant to this subdivision may only be awarded to individual insurance producers who are required to complete more than six hours of continuing education biennially.

- (g) Individual insurance producers who are required to complete more than six hours of continuing education biennially and who exceed the minimum continuing education requirement for the biennial reporting period may carry-over a maximum of six credit hours only into the next reporting period.
- (h) Any individual insurance producer failing to meet the requirements mandated in this section and who has not been granted an extension of time, with respect to the requirements, or who has submitted to the commissioner a false or fraudulent certificate of compliance shall have his or her license automatically suspended and no further license may be issued to the person for any kind or kinds of insurance until the person demonstrates to the satisfaction of the commissioner that he or she has complied with all of the requirements mandated by this section and all other applicable laws or rules.
  - (i) The commissioner shall notify the individual insurance producer of his or her suspension pursuant to subsection (h) of this section by certified mail, return receipt requested, to the last address on file with the commissioner pursuant to subsection (e), section nine of this article. Any individual insurance producer who has had a suspension order entered against him or her pursuant to this section may, within thirty calendar days of receipt of the order, file with the commissioner a request for a hearing for reconsideration of the matter.

(j) Any individual insurance producer who does not satisfactorily demonstrate compliance with this section and all other laws applicable thereto as of the last day of the biennium following his or her suspension shall have his or her license automatically canceled and is subject to the education and examination requirements of section five of this article.

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(k) The commissioner is authorized to hire personnel and make reasonable expenditures considered necessary for purposes of establishing and maintaining a system of continuing education for insurers. The commissioner shall charge a fee of twenty-five dollars to continuing education providers for each continuing education course submitted for approval which shall be used to maintain the continuing education system. The commissioner may, at his or her discretion, designate an outside administrator to provide all of or part of the administrative duties of the continuing education system subject to direction and approval by the commissioner. The fees charged by the outside administrator shall be paid by the continuing education providers. In addition to fees charged by the outside administrator, the outside administrator shall collect and remit to the commissioner the twenty-five dollar course submission fee.

That Joint Committee on Enrolled Bills hereby certifies that the foregoing bill is correctly enrolled.

Chairman Senate Committee Chairman House Committee Originating in the House. In effect ninety days from passage. Clerk of the Senate Clerk of the House of Delegates neaker of the House of Delegates The within is approved this the day of Marc 2008.

PRESENTED TO THE GOVERNOR

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